

## Outstanding CPCU/IIA Course Leaders A-F Sorted By Course Sponsor Name

The following people have earned recognition as outstanding CPCU and IIA course leaders. This special recognition is based on the number of times their individual class pass ratios have equaled or exceeded national pass ratios for the courses taught. The legend describes the award level.

The Institutes are proud of the dedication and achievement of this group of outstanding industry professionals!

**Legend:**

- Level 1 – 3 classes
- Level 2 – 7 classes
- Level 3 – 10 classes
- Level 4 – 15 classes
- Level 5 – 20 classes

\* Employer, Location, and Course Sponsor when the latest award was earned

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
John B. Brancamp III	Madison, WI	American Family Insurance	INS	American Family Insurance	2004 – Level 1
Christopher G. Bailey	Springfield, MO	American National Property & Casualty	AIC AIS 25	American National Property & Casualty	2005 – Level 1
Robert A. Desmuke	Springfield, MO	American National Property & Casualty	INS	American National Property & Casualty	2004 – Level 1 2006 – Level 2
Terrence P. Coughlin	Mahwah, NJ	American School of Business	CPCU	Insurance Consulting Associates	2004 – Level 1
Sharian L. Brown Taylor	Houston, TX	AON Risk Services TX	INS	AON Risk Services TX	2005 – Level 1 2005 – Level 2 2006 – Level 3
Ardith G. Bequette	Leavenworth, KS	Armed Forces Insurance	INS	Armed Forces Insurance Exchange	2005 – Level 1
Emily Bohnenstingel	Minneapolis, MN	Berkley Risk Administrators Co., LLC	AIC	Berkley Risk Administrators Co., LLC	2005 – Level 1
Chaman Aggarwal	Hamilton, Bermuda	Bermuda Insurance Institute	ARM	Bermuda Insurance Institute	2004 – Level 1
Sandra S. Eastling	Minnetonica, MN	CFG Insurance Services Inc.	INS	CFG Insurance Services	2004 – Level 1
Kathleen M. Boylan	Branchburg, NJ	Chubb & Son	INS INTRO	N/A	2005 – Level 1
Lawrence A. Berg	Cleveland, OH	Cleveland CPCU Chapter/ insurance Board of Greater Cleveland	CPCU	N/A	2004 – Level 1
Joseph M. Barbara	Golden, CO	Community College of Aurora	INS AIC	SAFECO Insurance	2004 – Level 1 2004 – Level 2
Mary Lynn L. Bangs	Dallas, TX	Dallas/Fort Worth Chapter RIMS	ARM	McQueary Henry Bowles Troy	2004 – Level 1
Dean Edward Brooks	Des Moines, IA	Drake University	INS	Brooks Insurance Services LLC	2005 – Level 1
Laura Burns	Des Moines, IA	Drake University	CPCU	N/A	2006 – Level 1
Christine N. Cuddy	Murrysville, PA	Erie Insurance Company	AIC	Erie Insurance Group	2004 – Level 1
Kathey J. Bengtson	McPherson, KS	Farmers Alliance Mutual Insurance Company	AIC	Farmers Alliance Mutual Insurance Company	2003 – Level 1
Christopher S. Carder	Westlake Village, CA	Farmers Insurance	INS	Farmers Insurance Group, Inc.	2004 – Level 1
William C. Bride	Tigard, OR	Farmers Insurance Group	INS	Farmers Insurance Group	2004 – Level 1
M. Vijay Chandran	Grand Rapids, MI	Foremost Insurance Company	API	Foremost Insurance Company	2003 – Level 1

## Outstanding CPCU/IIA Course Leaders A-F Sorted By Course Sponsor Name

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
Nyann R. Dordan	Grand Rapids, MO	Foremost Insurance Company	CPCU API	Foremost Insurance	2005 – Level 1
Charles T. Dunwoody	Grand Rapids, MI	Foremost Insurance Company	INS	Foremost Insurance Company	2005 – Level 1
Tara L. Evans	Grand Rapids, MI	Foremost Insurance Company	INS	Foremost Insurance-Grand Rapids	2005 – Level 1
H. Margaret Dashner	Saginaw, MI	Frankenmuth Mutual Insurance	INS	N/A	2004 – Level 1
David R. Curtin	Sun Prairie, WI	General Casualty Companies	INS CPCU	General Casualty Insurance Company	2004 – Level 1
Tana L. Bentzel	York, PA	Glatfelter Insurance Group	INS	Glatfelter Insurance Group	2004 – Level 1
Audrey Bury Crilley	York, PA	Glatfelter Insurance Group	INS Intro to Underwriting	Glatfelter Insurance Group	2005 – Level 1
John M. Dougherty	Cincinnati, OH	Great American Insurance Company	CPCU	Great American Insurance Company	2006 – Level 1
Jennifer N. Blandford	Richmond, VA	Greater Richmond Chapter of CPCU	AIC	Southern States Insurance	2006 – Level 1
Timothy G. Cook	Richmond, VA	Greater Richmond Chapter of CPCU	AIC	The Hartford Insurance Company	2003 – Level 1
L. Vaughan Cooper	Harleysville, PA	Harleysville Insurance	INS API	Harleysville Insurance	2004 – Level 1
William J. Bittner	Wayne, NJ	IIA of New Jersey	AAI	Wachovia insurance Services	2004 – Level 1
Jonelle Campbell	Wichita, KS	IMA of Kansas, Inc.	AU	IMA of Kansas, Inc.	2004 – Level 1
Ian A. Cunningham	Spokane, WA	Independent Ins. Agents & Brokers of Spokane	ARM AU	Blasingame Insurance	2006 – Level 1
Judith Gilbert Durst	Pembroke, NH	Institute Online Classes New Hampshire CPCU Chapter	INS CPCU	Rowley Agency, Inc.	2003 – Level 1 2004 – Level 2
Donna M. Carpenter	Westerville, OH	Institutes Online Classes	AIC	Erie Insurance Company	2004 – Level 1
William D. Cundiff, Jr.	Fredericksburg, VA	Institutes Online Classes	INS	William Cundiff Associates, Inc.	2003 – Level 1 2005 – Level 2
Rex N. Dachenbach	Oregon, WI	Institutes Online Classes	INS CPCU	Capitol Indemnity Corporation	2003 – Level 1
Kenneth B. Case	Newport Beach, CA	Insurance Education Association (IEA)	INS AIS 25	Allstate Insurance Company	2003 – Level 1 2004 – Level 2 2004 – Level 3 2006 – Level 4
Herbert Clark Bermudez	Irvine, CA	Insurance Educational Association (IEA)	SM	The Bermudez Group, Inc.	2004 – Level 1
David N. Blakesley	San Francisco, CA	Insurance Educational Association (IEA)	ARM	Insurance Educational Association (IEA)	2003 – Level 1
John E. Blyskal	Phoenix, AZ	Insurance Educational Association (IEA)	AIC	Scottsdale Insurance Company	2003 – Level 1
Ulises E. Castellon	Fair Oaks, CA	Insurance Educational Association (IEA)	AIC	Fire Cause Analysis	2003 – Level 1 2004 – Level 2

## Outstanding CPCU/IIA Course Leaders A-F Sorted By Course Sponsor Name

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
John R. Chesebrough	Newport Beach, CA	Insurance Educational Association (IEA)	INS	Chesebrough Associates	2003 – Level 1 2004 – Level 2 2004 – Level 3
Phillip C. Cochran	Glendale, CA	Insurance Educational Association (IEA)	INS AIC	California Insurance Guarantee Assn.	2004 – Level 1
Thomas R. Collins	Westlake Village, CA	Insurance Educational Association (IEA)	INS	21 <sup>st</sup> Century Insurance Company	2003 – Level 1 2004 – Level 2 2005 – Level 3
John Cross	Irvine, CA	Insurance Educational Association (IEA)	ARM	State Farm Insurance Companies	2005 – Level 1 2006 – Level 2
Marco C. De Leon	Gulph Mills, PA	Insurance Educational Association (IEA)	CPCU	Crawford Technical Services	2004 – Level 1
Linda D. Duncan	San Francisco, CA	Insurance Educational Association (IEA)	INTRO INTRO to Claims	California State Automobile Association	2004 – Level 1
David Roger Edwards	Simi Valley, CA	Insurance Educational Association (IEA)	INS CPCU	21 <sup>st</sup> Century Insurance Company	2005 – Level 1 2006 – Level 2
Matthew J. Ennis	Fremont, CA	Insurance Educational Association (IEA)	ARM CPCU	Allied North America Insurance Brokers	2003 – Level 1
J. David Evangelisti	Newport Beach, CA	Insurance Educational Association (IEA)	INS AIC	21 <sup>st</sup> Century Insurance Company	2003 – Level 1 2004 – Level 2
Steven M. Barnett	Boston, MA	Insurance Library Association of Boston/Boston CPCU Chapter	ARM	Norfolk Dedham Group	2004 – Level 1
Marc W. Cleary	Boston, MA	Insurance Library Association of Boston/Boston CPCU Chapter	ARM CPCU	Liberty Mutual Insurance Company	2003 – Level 1 2004 – Level 2 2004 – Level 3 2005 – Level 4 2005 – Level 5
Bernard A. Basgall	Chicago, IL	Insurance School of Chicago	CPCU ARM	Office of the Special Deputy	2003 – Level 1
Thomas C. Bickel	Chicago, IL	Insurance School of Chicago	INTRO INS	N/A	2004 – Level 1
William F. Byrnes	Chicago, IL	Insurance School of Chicago	AIC	Fireman's Fund	2004 – Level 1
Larry Caponigri	Chicago, IL	Insurance School of Chicago	AIC	Broadspire	2004 – Level 1
Mary A. Carroll	Chicago, IL	Insurance School of Chicago	ARM	Insurance School of Chicago	2003 – Level 1 2004 – Level 2 2006 – Level 3
David J. Cripe	Chicago, IL	Insurance School of Chicago	AIC	Belfor USA	2003 – Level 1
Joel A. Davis	Chicago, IL	Insurance School of Chicago	INS AIC	Mesirow Financial	2003 – Level 1 2006 – Level 2
William George Donne	Chicago, IL	Insurance School of Chicago	CPCU	The Orthon Group, Inc.	2003 – Level 1
Jon Lincoln Elsea	Chicago, IL	Insurance School of Chicago	INTRO INS CPCU	Insurance School of Chicago	2003 – Level 1 2004 – Level 2 2004 – Level 3 2006 – Level 4

## Outstanding CPCU/IIA Course Leaders A-F Sorted By Course Sponsor Name

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
Don L. Dudey	Baltimore, MD	Insurance Society of Baltimore	INS AU CPCU	MetLife Auto & Home	2003 – Level 1 2004 – Level 2 2004 – Level 3
Edward R. Blake	West Chester PA	Insurance Society of Philadelphia	INTRO INS	Arthur Hall Insurance Group	2003 – Level 1
Michael J. Bronzino	Philadelphia, PA	Insurance Society of Philadelphia	INS CPCU	Chubb Group of Insurance Cos.	2004 – Level 1
Ralph J. De Lucia	King of Prussia, PA	Insurance Society of Philadelphia	INS AIC	Concentra, Inc.	2003 – Level 1
John J. Egan	Horsham, PA	Insurance Society of Philadelphia	CPCU	Fleet Insurance Company	2003 – Level 1
Denslow E. Bolte	Kansas City, MO	Kansas City Chapter of CPCU	INS	Bolte Education & Consulting, Inc.	2004 – Level 1 2005 – Level 2
Rita M. Cunningham	Kansas City, MO	Kansas City Chapter of CPCU	INS	WASCO Insurance Agency, Inc.	2005 – Level 1
Jeanine C. Cardillo	Lakeland, FL	Lanier Upshaw Inc.	INS	Lanier Upshaw Inc.	2005 – Level 1
Paul Alan Anderson	Southfield, MI	Lawrence Tech University	CPCU	Aon Risk Services	2003 – Level 1
Janice Berry Collins	Detroit, MI	Lawrence Tech University	ARM	Marsh Inc.	2004 – Level 1
Joel Warren Charnow	Southfield, MI	Lawrence Technological University	AIC	Charnow Consulting Inc.	2003 – Level 1 2004 – Level 2
Jamie J. Barth	Boston, MA	Lexington Insurance	INS ASLI	Lexington Insurance Company	2006 – Level 1
John C. Cabage	Indianapolis, IN	MetLife Auto & Home	INS AIC	MetLife Auto & Home	2004 – Level 1
Roy R. Downing	Freeport, IL	MetLife Auto & Home	CPCU	MetLife Auto & Home	2004 – Level 1
Martin J. Czarra	Menomonee Falls, WI	Milwaukee Claims Managers	AIC	N/A	2004 – Level 1
Stephen Asebrook	Cincinnati, OH	Ohio Casualty Group	INS	Ohio Casualty Insurance Group	2004 – Level 1
Joseph J. Czapla	Oklahoma City, OK	Oklahoma City Community College	INS AIC	Farmers Insurance	2004 – Level 1 2005 – Level 2
Richard A. Dome	Hatboro, PA	Penn Independent Corporation	INS	Penn-American Insurance Company	2004 – Level 1
Louise Byrnes	Keene, NH	Regional Agency Markets (NH)	API	Liberty Mutual	2005 – Level 1
J. Stephen Deig	Indianapolis, IN	Regional Agency Markets (NH)	AIC	Liberty Mutual	2006 – Level 1
Stefvan S. Drezek	Lincoln, RI	Rhode Island CPCU Chapter	CPCU	AMICA Mutual Insurance Company	2006 – Level 1
Dennis R. Dodge	Portland, OR	RIMS Oregon Chapter	ARM	Pinnacle Risk Management Services	2004 – Level 1
C. Lee Chase	Buffalo, NY	Russell Bond Company	INTRO	Russell Bond Company	2005 – Level 1
Dong-Han Chang	Seoul, Korea	Samsung Fire & Marine Insurance Co., LTD	CPCU	Konkuk University	2006 – Level 1
David M. Brucker	Appleton, WI	Secura Insurance Company	CPCU	Secura Insurance Company	2004 – Level 1
Jay W. Best, Jr.	Burlington, VT	Smith Bell & Thompson, Inc.	AU	Smith Bell & Thompson, Inc.	2005 – Level 1

## Outstanding CPCU/IIA Course Leaders A-F Sorted By Course Sponsor Name

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
Margaret B. Ball	New York, NY	St. Johns University	INS	De Witt Stern Group, Inc.	2004 – Level 1
Richard L. Bennett	New York, NY	St. Johns University	ARM CPCU	St. Johns University	2004 – Level 1
Joseph M. Buono	New York, NY	St. Johns University	CPCU	Willis of New York, Inc.	2004 – Level 1 2004 – Level 2 2006 – Level 3
Thomas J. Caniano	Jersey City, NJ	St. Johns University	CPCU	Insurance Services Office	2004 – Level 1
Donald M. Archdeacon	E. Setauket, NY	The Archdeacon Agency, Inc.	INS AAI CPCU	The Archdeacon Agency, Inc.	2004 – Level 1 2005 – Level 2 2006 – Level 3
Brenda J. Capparelli	New Hartford, NY	The Hartford	INS	The Hartford	2004 – Level 1 2006 – Level 2
Martha A. Drake	Lincoln, NE	United Fire & Casualty Company	CPCU	United Fire & Casualty Company	2004 – Level 1
Elaine A. Brodeur	Bethlehem, CT	University of Connecticut	CPCU	N/A	2004 – Level 1 2006 – Level 2
Walter W. Connelly	Windsor, CT	University of Connecticut	CPCU	Ohio Casualty Group	2004 – Level 1
Maria C. Diaz	Stamford, CT	University of Connecticut	ARM	Xerox Corporation	2005 – Level 1
Wendell H. Bosen	Salt Lake City, UT	Utah CPCU Chapter	ARM	Utah Local Governments Trust	2005 – Level 1
Daniel A. Cabral	New Hartford, NY	Utica National Insurance Group	AIC	Utica National Insurance Group	2005 – Level 1
Amy M. Campbell	West Bend, WI	West Bend Mutual Insurance	AU CPCU	West Bend Mutual Insurance	2004 – Level 1 2006 – Level 2
Maureen S. Belden	Webster, MA	Worcester County	INS	Commerce Insurance Company	2003 – Level 1 2006 – Level 2
Joanne R. Cartwright	Keene, NH	Worcester County Insurance Institute	INS	Allmerica Financial	2005 – Level 1
Robert L. Chalifoux	Worcester, MA	Worcester County Insurance Institute	AIC	Allmerica Financial/Hanover Insurance Company	2003 – Level 1
Edward J. Coleman	Worcester, MA	Worcester County Insurance Institute	CPCU	Hanover Insurance Company	2004 – Level 1
Joanne M. Cranston	Worcester, MA	Worcester County Insurance Institute	INS	Harleysville Worcester Insurance Company	2003 – Level 1
Betty Jean Dalbeck	Worcester, MA	Worcester County Insurance Institute	INTRO SM	Hanover Insurance Company	2003 – Level 1

## Outstanding CPCU/IIA Course Leaders G-O Sorted By Course Sponsor Name

The following people have earned recognition as outstanding CPCU and IIA course leaders. This special recognition is based on the number of times their individual class pass ratios have equaled or exceeded national pass ratios for the courses taught. The legend describes the award level.

The Institutes are proud of the dedication and achievement of this group of outstanding industry professionals!

**Legend:**

- Level 1 – 3 classes
- Level 2 – 7 classes
- Level 3 – 10 classes
- Level 4 – 15 classes
- Level 5 – 20 classes

\* Employer, Location, and Course Sponsor when the latest award was earned

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
George E. Krauss	Pittsburgh, PA	Allegheny Chapter CPCU	CPCU	Magellan Group, Inc.	2006 – Level 1
Lisa A. LeTourneau	Des Moines, IA	Allied Insurance IA	INS	Nationwide Insurance (Allied Insurance)	2004 – Level 1 2006 – Level 2
Scott A. McCluer	Des Moines, IA	Allied Insurance IA	INS API	Allied Insurance	2004 – Level 1 2005 – Level 2
Mark Mollus	St. Joseph, MO	American Family Insurance	INS	American Family Insurance	2004 – Level 1
Julie A. Metros	Urbandale, IA	American Institute Online Classes	INS	Rain & Hail LLC	2004 – Level 1
Konrad M. Hendrickson	Springfield, MO	American National Property & Casualty	CPCU	American National Property & Casualty	2005 – Level 1
Gerald R. Neville	Springfield, MO	American National Property & Casualty	INS	American National Property and Casualty Company	2004 – Level 1
Thomas Andrew Moluf	Princeton, NJ	American RE	CPCU	American Reinsurance Company	2004 – Level 1
Kimberly J. Muesse	Houston, TX	Aon Risk Services TX	ARM AIS 25	Aon Risk Services, Inc.	2006 – Level 1
Donna S. Mason	Kansas City, MO	Arthur J. Gallagher	INS	Arthur Gallagher & Company	2005 – Level 1
Christian J. Mc Queen	Atlanta, GA	Atlanta Chapter of CPCU	CPCU	Zurich North America	2004 – Level 1
Rae Ann Knapp	Costa Mesa, CA	Auto Insurance Club of Southern CA	INS	Auto Club of Southern CA	2003 – Level 1
Cheryl L. Matala	St. Petersburg, FL	Bankers Insurance Group	SM AIS 25	Bankers Insurance Group	2006 – Level 1
David King	Hamilton, Bermuda	Bermuda Insurance Institute	CPCU	Bermuda Insurance Institute	2005 – Level 1
Ricky L. Hicks	Rocky Mount, VA	Blue Ridge CPCU Chapter/ Ins Women Assn. of Roanoke	INS	Atlantic Mutual Companies	2004 – Level 1
Carol Ann Jones	Visalia, CA	Buckman-Mitchell Group	INS AIS 25	Buckman-Mitchell Group	2006 – Level 1
Janet M. O'Leary	Buffalo, NY	Buffalo Chapter of CPCU	INS CPCU	LoVullo Associates, Inc.	2004 – Level 1
Richard John Kline	Cameron, MO	Cameron Insurance Companies	INS CPCU	Cameron Mutual Insurance Company	2004 – Level 1
Kirk A. Goeldner	Greenville, SC	Canal Insurance Company	INS	Canal Insurance Company	2004 – Level 1
Norman M. Hinkle	Indianapolis, IN	Central Indiana Chapter of CPCU	AIC	Grain Dealers Mutual Insurance Company	2004 – Level 1

## Outstanding CPCU/IIA Course Leaders G-O Sorted By Course Sponsor Name

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
Glenn R. Hollins	Indianapolis, IN	Central Indiana Chapter of CPCU	AIC	Indiana Farmers Mutual Insurance Company	2004 – Level 1
Jeff Hanson	Van Wert, OH	Central Insurance Companies	CPCU	Central Insurance Companies	2005 – Level 1
Suzanne Murray	Charlottesville, VA	Central Virginia CPCU Chapter	AIC	State Farm Insurance Companies	2004 – Level 1
Diane Tracy Moore	Westerville, OH	Century Insurance Group	INS	Century Insurance Group	2004 – Level 1
Terri Lynn Obrock	Kansas City, MO	Chris Leef General Agency, Inc.	INS	Lockton Companies	2004 – Level 1
John D. Moore	Dallas, TX	Chubb (TX)	CPCU	Chubb Group of Insurance Companies	2005 – Level 1
Edward Joseph Kelly	East Brunswick, NJ	Chubb Group of Insurance Companies	INTRO INS	Chubb Group of Insurance Companies	2004 – Level 1
Clinton A. Many	Cleveland, OH	Cleveland CPCU Chapter/Insurance Board of Greater Cleveland	AIC	GAB Robins, N.A., Inc.	2004 – Level 1
Sherrie Ann Gibson	Lakewood, CO	Community College of Aurora	INS	State Farm Insurance Companies	2004 – Level 1 2005 – Level 2 2006 – Level 3
David H. Head	Golden, CO	Community College of Aurora	INS AIC	SAFECO Insurance	2004 – Level 1
<b>Charlotte A. McMillen</b>	Dallas, TX	Dallas Chapter of CPCU	<b>INS</b> AIC CPCU	Unitrin Property & Casualty Insurance	2004 – Level 1 2005 – Level 2 2006 – Level 3
Cheryl Pollock Johnson	Dallas, TX	Dallas/Fort Worth Chapter RIMS	ARM	Dallas Independent School District	2004 – Level 1
Eric Elliott Myers	Chevy Chase, MD	DC Chapter CPCU Society	INS	Victor O. Schinnerer & Company, Inc.	2005 – Level 1
Alton W. Jeffus III	Des Moines, IA	Drake University	INS	Hawkeye Insurance Services	2004 – Level 1
Kenneth R. Hoke	Raleigh, NC	Eastern North Carolina Chapter of CPCU	INS	North Carolina Farm Bureau	2005 – Level 1
Bernard P. Mackowski	Erie, PA	Erie Insurance Group	INS	Erie Insurance Group	2005 – Level 1
Maureen C. Koch	Erie, PA	Erie Insurance Group (Erie)	API	Erie Insurance Group	2006 – Level 1
Kurt M. Messmer	Manhattan, KS	Farm Bureau Financial Group	INS	FBL Financial Group	2005 – Level 1
Michelle Lea Krehbiel	McPherson, KS	Farmers Alliance Mutual Insurance Company	INS	Farmers Alliance Mutual Insurance Company.	2003 – Level 1
James L. Gontjes	Grand Rapids, MI	Foremost Insurance Company	API	Foremost Insurance Company	2004 – Level 1
Jeffrey A. Hunt	Grand Rapids, MI	Foremost Insurance Company	CPCU	Foremost Insurance Company	2003 – Level 1
Jana L. Hamrick	Macon, GA	GEICO (GA)	INS	GEICO Direct	2004 – Level 1
Lisa Krivachek	Coralville, IA	GEICO (IA)	SM	GEICO	2005 – Level 1 2006 – Level 2
Max Gehrig Montgomery	Macon, GA	GEICO GA	INS	GEICO Direct	2005 – Level 1

## Outstanding CPCU/IIA Course Leaders G-O Sorted By Course Sponsor Name

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
Christopher C. Orrison	Macon, GA	GEICO GA	INS	GEICO	2005 – Level 1
Kurt D. Knauff	Madison, WI	General Casualty of Wisconsin	INS	General Casualty Companies	2004 – Level 1
Terrence E. Meyer	Madison, WI	General Casualty of Wisconsin	INS	General Casualty of Wisconsin	2004 – Level 1
Vicki N. Malloy	Boise, ID	General Fire & Casualty Company	INS	General Fire & Casualty Company	2005 – Level 1
Susan K. Lisowsky	San Diego, CA	Golden Eagle Insurance Corporation	INS AU	Liberty Mutual Agency Markets	2004 – Level 1 2004 – Level 2 2006 – Level 3
Norman C. Halvorson	Richmond, VA	Greater Richmond Chapter of CPCU	CPCU	W.R. Berkley Corporation	2003 – Level 1 2006 – Level 2
Craig Alan Mathre	Glen Allen, VA	Greater Richmond Chapter of CPCU	CPCU	Markel Insurance Company	2005 - Level 1 2006 – Level 2
Michael Moore	Harleysville, PA	Harleysville Companies	AIT	Harleysville Companies	2005 – Level 1
Steven M. Horner	Harleysville, PA	Harleysville Group, Inc.	AIM AIS CPCU	Harleysville Group, Inc.	2004 – Level 1
James H. Kiser	Freeport, IL	Highland Community College	INS CPCU	General Casualty Companies	2004 – Level 1 2005 – Level 2
Steven T. Knutti	Freeport, IL	Highland Community College	AIC API	MetLife	2004 – Level 1 2004 – Level 2 2004 – Level 3 2005 – Level 4
George R. Massowd	Bellerose, NY	Hofstra University Long Island CPCU Chapter	ARM	Liberty Mutual	2005 – Level 1
Wallace D. Hollinger	Bluffton, GA	IIA of Savannah	ARM	N/A	2004 – Level 1
Rebecca H. Mc Cormack	Chapin, SC	Independent Insurance Agents & Brokers of South Carolina	AAI	Independent Insurance Agents & Brokers of South Carolina	2003 – Level 1
Charles Kemp	St Augustine, FL	Institute Online Classes	CPCU	N/A	2005 – Level 1
Irwin Lengel	Lakeland, FL	Institute Online Classes	CPCU	N/A	2004 – Level 1 2004 – Level 2
Thomas E. Green	Wausau, WI	Institutes Online Classes	INS	Retired	2004 – Level 1
Juli A. Johnson	Murrieta, CA	Institutes Online Classes	INS	Self Employed	2004 – Level 1
Christopher O. Kendall	Cincinnati, OH	Institutes Online Classes	CPCU	Cincinnati Insurance Company	2004 – Level 1 2006 – Level 2
Eleanor M. Lundy	Matthews, NC	Institutes Online Classes	INS	N/A	2004 – Level 1
Timothy W. Geisbauer	Newport Beach, CA	Insurance Educational Association (IEA)	CPCU	Associated Aviation U/W	2003 – Level 1
Gary J. George	Glendale, CA	Insurance Educational Association (IEA)	CPCU	Ward North America, Inc	2003 – Level 1
Barbara Goodwin	Menlo Park, CA	Insurance Educational Association (IEA)	ARM	Core Pursuit, Inc.	2005 – Level 1
Timothy J. Hampton	San Diego, CA	Insurance Educational Association (IEA)	INS API	T. Hampton & Associates	2003 – Level 1

## Outstanding CPCU/IIA Course Leaders G-O Sorted By Course Sponsor Name

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
Richard G. Holliday	Fresno, CA	Insurance Educational Association (IEA)	INS API	Barlocker Insurance Services	2003 – Level 1
Lee H. Ingraham	Newport Beach, CA	Insurance Educational Association (IEA)	INS AIS ARM	American Risk Management	2003 – Level 1 2004 – Level 2 2004 – Level 3
Mark J. Jarboe	Newport Beach, CA	Insurance Educational Association (IEA)	INS	Partners Specialty Group, Inc.	2003 – Level 1 2004 – Level 2 2005 – Level 3
John W. Joachim	San Bruno, CA	Insurance Educational Association (IEA)	ARM	Risk Control Group	2004 – Level 1
John Kenneth Kastorff, Jr.	Roseville, CA	Insurance Educational Association (IEA)	ARM	Bragg & Associates	2006 – Level 1
Michael E. Kearns	Walnut Creek, CA	Insurance Educational Association (IEA)	AIC	Golden Eagle Insurance Company	2003 – Level 1
Cheryl Lynn Koch	Lincoln, CA	Insurance Educational Association (IEA)	INS CPCU	Agency Management Resource Group	2003 – Level 1
Victor F. Lorch	Hemet, CA	Insurance Educational Association (IEA)	ARM	M. R. Lorch Insurance and Risk Management	2004 – Level 1 2004 – Level 2 2004 – Level 3 2005 – Level 4 2006 – Level 5
Tessa Mary Lucero	Los Angeles CA	Insurance Educational Association (IEA) Institutes' Online Classes	ARe CPCU	Marsh Risk and Insurance Services	2003 – Level 1 2004 – Level 2 2004 – Level 3 2005 – Level 4 2006 – Level 5
Kevin F. Malbon	Los Angeles CA	Insurance Educational Association (IEA)	ARM	AON Risk Services, Inc.	2003 – Level 1 2004 – Level 2 2005 – Level 3
Suzanne Marie Merry	San Francisco, CA	Insurance Educational Association (IEA)	CPCU	American International Group	2004 – Level 1
David Milton Neher	Portland, OR	Insurance Educational Association (IEA)	CPCU	Farmers Insurance Group	2003 – Level 1
Steven E. NyBlom	Los Angeles	Insurance Educational Association (IEA)	ARM	County of Los Angeles	2004 – Level 1
Edward J. Gutro	Quincy, MA	Insurance Library Association of Boston/Boston CPCU Chapter	CPCU	E.A. Kelley Company	2004 – Level 1 2004 – Level 2
Edward S. Katersky	Natick, MA	Insurance Library Association of Boston/Boston CPCU Chapter	ARM	BJ's Wholesale Club, Inc.	2004 – Level 1
Michael P. Kelley	Boston, MA	Insurance Library Association of Boston/Boston CPCU Chapter	INS AIC	AIM, Inc.	2006 – Level 1
Donna M. Marques	Boston, MA	Insurance Library Association of Boston/Boston CPCU Chapter	AIC	Providence Washington Insurance Group	2004 – Level 1

## Outstanding CPCU/IIA Course Leaders G-O Sorted By Course Sponsor Name

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
Deborah R. Myers	Boston, MA	Insurance Library Association of Boston/Boston CPCU Chapter	ARM	Marsh USA, Inc.	2004 – Level 1
Cheryl F. Mc Kinnon	Jacksonville, FL	Insurance Professionals of NE Florida	INS AIS 25	CK Insurance & Associates. Inc.	2005 – Level 1
Robert T. Harrington	Chicago, IL	Insurance School of Chicago	ARM	St. Paul Travelers	2004 – Level 1 2005 – Level 2 2005 – Level 3
K. David Kluge	Chicago, IL	Insurance School of Chicago	CPCU	Great American Insurance Company	2005 – Level 1
Rose A. Kugler	Downers Grove, IL	Insurance School of Chicago	ARM CPCU	Risk Innovators	2004 – Level 1
Michael G. Liguzinski	Chicago, IL	Insurance School of Chicago	INTRO SM	Great American Insurance Company	2005 – Level 1
Martin J. O' Grady	Niles, IL	Insurance School of Chicago	CPCU	Emerald Consulting Group	2004 – Level 1
William R. Galloway	Baltimore, MD	Insurance Society of Baltimore DC Chapter of CPCU	INS CPCU	N/A	2003 – Level 1 2004 – Level 2 2005 – Level 3
William C. Gilmartin	Baltimore, MD	Insurance Society of Baltimore	ARM CPCU	Riggs Counselman Michaels & Downes	2004 – Level 1
Richard Jarry	Baltimore, MD	Insurance Society of Baltimore	ARM	City of Baltimore	2003 – Level 1
John F. O'Hara, Jr.	Baltimore, MD	Insurance Society of Baltimore Institutes Online Classes	AIC	O'Hara Claims Adjusting Service	2003 – Level 1 2005 – Level 2
Richard L. Gustafson, Jr.	Norristown, PA	Insurance Society of Philadelphia	CPCU	Clair Odell Group	2003 – Level 1 2005 – Level 2
John J. Kennealy	Medford, NJ	Insurance Society of Philadelphia	ARM	CNA Insurance Companies	2003 – Level 1
Lori Nonnemaker	West Chester PA	Insurance Society of Philadelphia	CPCU	INGUS	2003 – Level 1
Eric H. Giesy	Bala Cynwyd, PA	Insurance Society of Philadelphia (ISOP)	AIC	Liberty Mutual Insurance Group	2005 – Level 1
Clare M. Kelly	King of Prussia, PA	Insurance Society of Philadelphia (ISOP)	INTRO INS	The Addis Group	2004 – Level 1
John C. Howes	Dewitt, IA	Iowa Mutual Insurance Company	INS	N/A	2004 – Level 1
Mitchell Wade Gibson	New York, NY	Irwin Siegel Agency	INS AIC AU	Reliance Insurance	2003 – Level 1
Linda R. Minson	Kansas City, MO	Kansas City Chapter of CPCU	INS	Cretcher-Lynch & Company	2004 – Level 1
Richard Gianino	Detroit, MI	Lawrence Tech University	AIC CPCU	Plunkett & Cooney PC	2004 – Level 1
Steven P. Hoppens	Northville, MI	Lawrence Tech University	INS	EBI Companies	2004 – Level 1
James E. Logsdon	Lake Orion, MI	Lawrence Tech University	ARM	Liberty Mutual	2005 – Level 1
Maureen J. Mulroy	Dover, NH	Liberty Mutual Insurance	INS	Liberty Mutual Insurance	2004 – Level 1

## Outstanding CPCU/IIA Course Leaders G-O Sorted By Course Sponsor Name

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
Marlene M. Mc Cracken	Gainesville, GA	Liberty Mutual Insurance Company	INS API	Liberty Mutual Insurance Company	2004 – Level 1 2004 – Level 2 2005 – Level 3
Michael D. Jones	Atlanta, GA	Marsh (Atlanta) & J. Smith Lanier & Co.	ARM	Mike Jones & Associates, Inc.	2004 – Level 1
Mavourneen F. Nichols	Portland, OR	Marsh USA Inc	INS	Marsh USA Inc	2004 – Level 1
G. Timothy Kane	Braintree, MA	McSweeney and Ricci Insurance Agency	AAI	McSweeney & Ricci Insurance Agency	2006 – Level 1
Catherine H. Hanson	Rocky Hill, CT	MetLife Auto & Home	INS AIC	MetLife Auto & Home	2003 – Level 1
Rodger A. Kent	Freeport, IN	MetLife Auto & Home	AIC	MetLife Auto & Home	2005 – Level 1
Roy W. Messick	Irving, TX	MetLife Auto & Home	INS SM	MetLife Auto & Home	2005 – Level 1
Dennis W. Osterloo	Freeport, IL	MetLife Auto & Home	INS API	MetLife Auto & Home	2005 – Level 1
David H. Hardy	Freeport, IL	MetLife Auto & Home (IL)	INS AIC CPCU	MetLife Auto & Home	2004 – Level 1 2006 – Level 2
Marie C. Mc Nerny	Somerset, PA	Mid-Continent Insurance Company	INS AU CPCU	Mid-Continent Insurance Company	2005 – Level 1
Catherine Haven Gates	Charlotte, NC	Montgomery Insurance	INS	Liberty Mutual Insurance Group	2005 – Level 1
Paul E. Lefebvre, Jr.	Warwick, RI	National Association of Insurance Women of Rhode Island	API AIS 25	Beacon Mutual Insurance Company	2006 – Level 1
Robert Glover	Elba, AL	National Security Fire & Casualty	INS API	National Security Fire & Casualty	2005 – Level 1
Frank G. Gallina	Hamilton, OH	Ohio Casualty Group	INTRO	Ohio Casualty Group	2005 – Level 1
James E. Magi	Fairfield, OH	Ohio Casualty Group	AIC	Ohio Casualty Insurance Company	2005 – Level 1
Rick D. Hartschuh	Bucyrus, OH	Ohio Mutual Insurance Group	INS	Ohio Mutual Insurance Group	2004 – Level 1
Brad M. Kagel	Bucyrus, OH	Ohio Mutual Insurance Group	INS	Ohio Mutual Insurance Group	2004 – Level 1
Detta D. Hanson	Seattle, WA	Pacific Northwest CPCU Chapter	INS AIC	Weyerhaeuser	2006 – Level 1
Sandra L. Medendorp	Bellevue, WA	Pacific Northwest CPCU Chapter	INS CPCU	Redmond General Insurance Agency	2005 – Level 1
Connie Genger	Billings, MT	Payne Financial Group	INS	Payne Financial Group	2005 – Level 1
John C. Norton	Cincinnati, OH	Regional Agency Markets, OH	AU CPCU	N/A	2004 – Level 1
Brenda D. Miller	Warwick, RI	Rhode Island CPCU Chapter	API AIS 25	AMICA Mutual Insurance Company	2005 – Level 1
Ryan Scott Moss	Portland, OR	RIMS Oregon Chapter	ARM	Metro	2004 – Level 1
Victor E. Nolan	Beaverton, OR	RIMS Oregon Chapter	ARM	United Sewerage Agency	2004 – Level 1
Gregory J. Moore	Madison, WI	Royal & SunAlliance (WI)	INS	Royal & SunAlliance	2004 – Level 1
Clifford N. King	Carson City, NV	Sierra Nevada Chapter of CPCU	INS	State of Nevada, Division of Insurance	2004 – Level 1

## Outstanding CPCU/IIA Course Leaders G-O Sorted By Course Sponsor Name

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
Robert Charles Gallagher	New York, NY	St. Johns University	AMIM	IMU/OneBeacon Insurance Co.	2004 – Level 1
Andrew Jacobson	Ridgewood, NJ	St. Johns University	CPCU	Clausen Miller Law Firm	2004 – Level 1
Dennis G. Legg	Melville, NY	St. Johns University	CPCU	Inter Insurance Agency	2004 – Level 1
John T. Garland	St. Paul, MN	St. Paul Companies	INS AAI	St. Paul Companies	2004 – Level 1 2004 – Level 2
Douglas J. Gant	Roseville, CA	State Farm - Bakersfield, CA	INS AIC	State Farm Mutual Automobile Insurance Company	2004 – Level 1
Tom Mellor	Bloomington, IL	State Farm Bloomington	CPCU	State Farm Mutual Insurance Company	2006 – Level 1
Bruce R. Hull	Lincoln, NE	State Farm Companies	AIC	State Farm Companies	2004 – Level 1
William G. Huston	Newtown Square, PA	State Farm Companies	AIC	State Farm Companies	2004 – Level 1
Mark S. Hofer	York, PA	State Farm Concordville	AIC CPCU	State Farm Insurance Companies	2004 – Level 1
Paul Z. Martin	Austin, TX	Texas Department of Insurance	CPCU	Independent Insurance Agents of Texas	2003 – Level 1
Christy A. Kelly	Hartford, CT	The Hartford (CT)	INS	Hartford Financial Services Group	2005 – Level 1 2005 – Level 2
Kirby D. Kasperek	Tulsa, OK	Tulsa Community College	INS	National American Insurance Company	2004 – Level 1
Patricia A. Hoge	Cedar Rapids, IA	United Fire & Casualty	INS	United Fire Group	2004 – Level 1 2004 – Level 2 2004 – Level 3 2006 – Level 4
Susan D. Mc Culley	Virginia Beach, VA	United Services Auto Association	INS	United Services Auto Association	2003 – Level 1
Barry V. Morris	Overland Park, KS	Universal Underwriters Group	INS	Universal Underwriters Group	2003 – Level 1 2004 – Level 2 2004 – Level 3
Thomas S. Gallegos	Hartford, CT	University of Connecticut	AIC	ARTIS Group	2003 – Level 1 2004 – Level 2 2006 – Level 3
William I. Horton	Hartford, CT	University of Connecticut	CPCU	Stone Insurance Agency	2004 – Level 1
Laurence M. Johnson, Sr.	Meriden, CT	University of Connecticut	AIC	Middlesex Mutual of Connecticut	2004 – Level 1
George E. Massey, Jr.	Hartford, CT	University of Connecticut	INS	Hartford Financial Services Group	2003 – Level 1 2005 – Level 2
J. Courtney Morrow	Hartford, CT	University of Connecticut	CPCU	Guilford Specialty Group	2005 – Level 1
William F. O'Connor, Jr.	Hartford, CT	University of Connecticut	CPCU	Retired	2003 – Level 1 2005 – Level 2 2006 – Level 3
Robert C. Haberman	Wooster, OH	Western Reserve Group	AIC	Western Reserve Group	2004 – Level 1 2006 – Level 2
Stephanie George	Webster, MA	Worcester County Insurance Institute	AIC	Commerce Insurance Company	2003 – Level 1
Catherine A. Goddard	Webster, MA	Worcester County Insurance Institute	CPCU	Commerce Insurance Company	2003 – Level 1

**Outstanding CPCU/IIA Course Leaders G-O  
Sorted By Course Sponsor Name**

<b>Course Leader</b>	<b>Location*</b>	<b>Course Sponsor*</b>	<b>Leading Courses In</b>	<b>Employer*</b>	<b>Award Level Achieved</b>
Gregory J. Kirkman	Worcester, MA	Worcester County Insurance Institute	AIC	Allmerica Financial/Hanover Insurance Company	2003 – Level 1
Jeanne G. Kosakowski	Worcester, MA	Worcester County Insurance Institute	INS	Sullivan Group	2003 – Level 1
Ellen B. Morse	Worcester, MA	Worcester County Insurance Institute	INS	Allmerica Financial	2004 – Level 1 2006 – Level 2
Eileen O'Neil	Webster, MA	Worcester County Insurance Institute	INS	Commerce Insurance Company	2004 – Level 1

## Outstanding CPCU/IIA Course Leaders P-Z Sorted By Course Sponsor Name

The following people have earned recognition as outstanding CPCU and IIA course leaders. This special recognition is based on the number of times their individual class pass ratios have equaled or exceeded national pass ratios for the courses taught. The legend describes the award level.

The Institutes are proud of the dedication and achievement of this group of outstanding industry professionals!

**Legend:**

- Level 1 – 3 classes
- Level 2 – 7 classes
- Level 3 – 10 classes
- Level 4 – 15 classes
- Level 5 – 20 classes

\* Employer, Location, and Course Sponsor when the latest award was earned

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
James A. Sherlock	Philadelphia, PA	ACE USA Insurance Society of Philadelphia (ISOP)	CPCU	ACE USA	2004 – Level 1 2005 – Level 2 2005 – Level 3 2006 – Level 4 2006 – Level 5
Diane B. Rude	Sheboygan, WI	ACUITY	AU CPCU	ACUITY	2003 – Level 1
Kelly A. Rinker	Des Moines, IA	Allied Insurance IA	INS CPCU	Nationwide Insurance (Allied Insurance)	2004 – Level 1
Julayne R. Sankot	Des Moines, IA	Allied Insurance IA	INS	Continental Western Insurance Group	2004 – Level 1
Julie M. Woods	St. Joseph, MO	American Family Insurance	CPCU	American Family Insurance	2004 – Level 1 2004 – Level 2
Richard E. Rabs	Arlington Heights, IL	American Institute Online Classes	AIC	Arthur J. Gallagher & Company	2004 – Level 1
Dennis J. Smith	Springfield, MO	American National Property & Casualty	INS	American National Property & Casualty	2005 – Level 1
Josette G. Tilley	Springfield, MO	American National Property & Casualty	API	American National Property & Casualty	2004 – Level 1
John C. Pinto	Princeton, NJ	American Re	INS CPCU	American Re-Insurance Company	2004 – Level 1 2004 – Level 2 2005 – Level 3
David D. Wood	Boone, NC	Appalachian State University	ARM CPCU	Appalachian State University	2004 – Level 1
Brett M. Schurter	Costa Mesa, CA	Auto Insurance Club of Southern California	INS	Automobile Club of Southern California	2004 – Level 1
Henry M. Sutton	Hamilton, Bermuda	Bermuda Insurance Institute	ARe	Converium Ltd., Bermuda Insurance Institute	2004 – Level 1
James R. Wandler	Hamilton, Bermuda	Bermuda Insurance Institute	ARM		2005 – Level 1
Connie L. Philipp	Hardy, VA	Blue Ridge CPCU Chapter/Insurance Women Assn. of Roanoke	INS AU	N/A	2004 – Level 1
Gina M. Van Antwerp	Tacoma, WA	Brown & Brown (WA)	AAI	Brown & Brown, Inc.	2005 – Level 1
Charlene Bulliard Rector	Dallas, TX	Career Educational Services DBA	AIC	America First Insurance	2003 – Level 1 2004 – Level 2 2004 – Level 3
Amy-Roell Young Sabiers	Scottsdale, AZ	Central Arizona Chapter CPCU	INS AIS 25	Scottsdale Insurance Company	2006 – Level 1
Dede Van Slambrouck	Scottsdale, AZ	Central Arizona Chapter CPCU	ASLI	Scottsdale Insurance Company	2004 – Level 1

## Outstanding CPCU/IIA Course Leaders P-Z Sorted By Course Sponsor Name

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
Jeanette K. Pagano	Indianapolis, IN	Central Indiana Chapter of CPCU	CPCU	State Auto Insurance Companies	2004 – Level 1
Neal E. Williams	Westfield, IN	Central Indiana Chapter of CPCU	CPCU	Indiana Farmers Group	2004 – Level 1
Jana L. Ringwald	Van Wert, OH	Central Insurance Companies	AU AIS CPCU	Central Insurance Companies	2006 – Level 1
Lewis E. Williams	Charlotte, NC	Charlotte Chapter of CPCU	ARM	Bank of America	2005 – Level 1
Seth I. Stone	Derby, CT	Chubb & Son	CPCU	Chubb Group of Insurance Companies	2005 – Level 1
Michael S. Wolfe	Columbus, OH	Columbus CPCU Chapter	CPCU	Nationwide	2006 – Level 1
June Y. Schiff	Aurora, CO	Community College of Aurora	INS CPCU	Retired	2006 – Level 1
Anne Marie Schrader	Lakewood, CO	Community College of Aurora	AIM CPCU	SAFECO Insurance	2004 – Level 1
Paula Von Lindern	Littleton, CO	Community College of Aurora	ARM CPCU	State Farm Insurance	2004 – Level 1
Kay E. Ward	Aurora, CO	Community College of Aurora	INS AIS	Community College of Aurora	2004 – Level 1 2005 – Level 2 2006 – Level 3
Jerry E. Vondrell	Centerville, OH	Dayton Claims Adjusters Association	AIC	Cincinnati Insurance Company	2004 – Level 1
Terry J. Smith	Henderson, NV	Employers Insurance Company of Nevada	INS	Employers Insurance Company of Nevada	2004 – Level 1
Robert Kevin Ray	Erie, PA	Erie Insurance Group	INS	Erie Insurance Group	2004 – Level 1
Bradley T. Roae	Erie, PA	Erie Insurance Group	AU	Erie Insurance Group	2005 – Level 1
David S. Russo	Erie, PA	Erie Insurance Group	AIS 25	Erie Insurance Group	2005 – Level 1
David J. Smith	Erie, PA	Erie Insurance Group	API	Erie Insurance Group	2005 – Level 1
Lois Kleiber Smith	Erie, PA	Erie Insurance Group (Erie)	INTRO	Erie Insurance Group	2006—Level 1
Heidi A. Waldinger	Erie, PA	Erie Insurance Group (Erie)	AIT	Erie Insurance Group	2006 – Level 1
Michael C. Yared	Grand Rapids, MI	Foremost Insurance	INS	Foremost Insurance	2004 – Level 1 2005 – Level 2
Cari L. UitdeFlesch	Grand Rapids, MI	Foremost Insurance Company	API	Foremost Insurance Company	2005 – Level 1
Cindy Yates	Dallas, TX	GEICO Direct (TX)	SM	GEICO	2005 – Level 1 2006 – Level 2
John M. Rohrbaugh	Middleton, PA	Glatfelter Insurance Group	INS	Glatfelter Insurance Group	2005 – Level 1
John R. Rath	Milwaukee, WI	Greater Milwaukee CPCU Chapter	CPCU	Milwaukee County	2004 – Level 1
Richard M. Spiers, Jr.	Richmond, VA	Greater Richmond Chapter of CPCU	INS	Utica National Insurance Group	2004 – Level 1
Susan C. Zoboli	Williamsburg, VA	Greater Richmond Chapter of CPCU Insurance Educational Association (IEA)	CPCU	Colonial Williamsburg Foundation	2004 – Level 1 2005 – Level 2

## Outstanding CPCU/IIA Course Leaders P-Z Sorted By Course Sponsor Name

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
Wade E. Sheeler	Grinnell, IA	Grinnell Mutual Group	CPCU	Grinnell Mutual Group	2004 – Level 1 2006 – Level 2
Elaine A. Sola	Wilkes Barre, PA	Guard Insurance Group	INTRO	Guard Insurance Group	2005 – Level 1
Jeffrey A. Wieland	West Des Moines, IA	GuideOne Insurance	CPCU	GuideOne Insurance	2006 – Level 1
Nancy A. Yoder	Harleysville, PA	Harleysville Companies	INS	Harleysville Companies	2004 – Level 1 2004 – Level 2
Nancy Varley	Harleysville, PA	Harleysville Group, Inc.	AIC	Harleysville Group, Inc.	2004 – Level 1
Robert C. Potter	Edwardsville, IL	Hortica	INS	Retired	2004 – Level 1
James E. Sloan	Wichita, KS	IMA Insurance Management Associates, Inc.	INS	IMA Insurance Management Associates, Inc.	2004 – Level 1 2005 – Level 2
Jonathan L. Schloop	Edmeston, NY	Institute Online Classes	CPCU	New York Central Mutual Insurance Co.	2004 – Level 1
Ralph F. Wells	Tampa, FL	Institutes Online Classes	AIC	United Services Automobile Assn.	2004 – Level 1 2006 – Level 2
Dennis J. Stauffer	Syracuse, NY	Institutes' Online Classes	AIC CPCU	Kemper Auto & Home	2004 – Level 1 2005 – Level 2 2006 – Level 3
Gregory J. Parini	Fremont, CA	Insurance Educational Association (IEA)	INS AIS 25 CPCU	CSE Insurance Company	2003 – Level 1
Thomas E. Pfister	San Francisco, CA	Insurance Educational Association (IEA)	CPCU	AON Risk Services, Inc.	2003 – Level 1
Michael D. Raymond	Sunnyvale, CA	Insurance Educational Association (IEA)	ARM	Suhr Risk Services of California Insurance Brokers	2004 – Level 1
James L. Rice	Los Angeles CA	Insurance Educational Association (IEA)	CPCU	Chubb Group of Insurance Companies	2003 – Level 1
Michael J. Schedler	Santa Maria, CA	Insurance Educational Association (IEA)	INS API AIC	Farmers Insurance Group, Inc.	2004 – Level 1
Charles T. Seymour	Lakeside, CA	Insurance Educational Association (IEA)	ARM	Grossmont-Cuyamaca Community College	2004 – Level 1 2004 – Level 2
Richard Mark Shaw	San Diego, CA	Insurance Educational Association (IEA)	INS	Golden Eagle Insurance	2003 – Level 1
Eric J. Sieber	Alta Coma, CA	Insurance Educational Association (IEA)	CPCU	Sieber Claim Investigation	2004 – Level 1 2005 – Level 2
Sue S. Silver	San Diego, CA	Insurance Educational Association (IEA)	INS CPCU	N/A	2003 – Level 1
Connie L. Stewart	Newport Beach, CA	Insurance Educational Association (IEA)	AU CPCU	Allstate Insurance Company	2003 – Level 1
Jeffrey A. Svestka	Novato, CA	Insurance Educational Association (IEA)	INS	Fireman's Fund	2006 – Level 1
Theresa M. Ulbricht	Los Angeles, CA	Insurance Educational Association (IEA)	CPCU	Marsh Risk & Insurance Services	2004 – Level 1

## Outstanding CPCU/IIA Course Leaders P-Z Sorted By Course Sponsor Name

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
William R. Venski	Richmond, CA	Insurance Educational Association (IEA)	ARM	City of Richmond Risk Management Dept.	2003 – Level 1 2004 – Level 2 2005 – Level 3
Bradford J. Wall	San Jose, CA	Insurance Educational Association (IEA)	ARM CPCU	Mac Corkle Insurance Service	2004 – Level 1
George M. Wallace, Jr.	Pasadena	Insurance Educational Association (IEA)	CPCU	Wallace & Schwartz	2004 – Level 1
Cari L. Welch	San Francisco, CA	Insurance Educational Association (IEA)	INS	N/A	2003 – Level 1
John C. Yonkus	Sacramento, CA	Insurance Educational Association (IEA)	ARM	John Yonkus Consultants	2005 – Level 1
Andrew L. Zagrzejewski	Newport Beach, CA	Insurance Educational Association (IEA)	AIC CPCU	Farmers Insurance Group, Inc.	2003 – Level 1 2005 – Level 2
Catherine Beverly Zmuda	Gold River, CA	Insurance Educational Association (IEA)	CPCU	Zmuda's Financial Solutions, L.L.C.	2003 – Level 1
Mark A. Plesha	Boston, MA	Insurance Library Assn. of Boston/Boston CPCU Chapter	CPCU	Liberty Mutual Group	2005 – Level 1
Leonard J. Ryer	Boston, MA	Insurance Library Assn. of Boston/Boston CPCU Chapter	CPCU	One Beacon	2005 – Level 1
Daniel C. Sanpietro	Boston, MA	Insurance Library Association of Boston/Boston CPCU Chapter	CPCU	Liberty Mutual group	2004 – Level 1
Joseph A. Sciacca	Boston, MA	Insurance Library Association of Boston/Boston CPCU Chapter	INS	N/A	2003 – Level 1
Stephen J. Slattery	Quincy, MA	Insurance Library Association of Boston/Boston CPCU Chapter	CPCU	Arbella Mutual Insurance Company	2004 – Level 1
Peter A. Sword	Boston, MA	Insurance Library Association of Boston/Boston CPCU Chapter	CPCU	Liberty Mutual Group	2005 – Level 1
David Allen Paulson	Chicago, IL	Insurance School of Chicago	CPCU	AIG World Source	2003 – Level 1
Josette Anderson Scott	Chicago, IL	Insurance School of Chicago	INTRO INS	Zurich American Insurance Company	2003 – Level 1 2004 – Level 2
Yovan Stevanovich	Chicago, IL	Insurance School of Chicago	ARM	FM Global	2003 – Level 1
Alfred R. Theede	Chicago, IL	Insurance School of Chicago	AIC	Gallagher Bassett Services	2005 – Level 1
David R. Woodward	Chicago, IL	Insurance School of Chicago	INS	Insurance Services Office	2003 – Level 1 2004 – Level 2 2004 – Level 3 2006 – Level 4
Dana S. Weisbrot	Jersey City, NJ	Insurance Services Office	CPCU	Insurance Services Office, Inc.	2006 – Level 1
Robert W. Pote	Philadelphia, PA	Insurance Society of Philadelphia	INS	Philadelphia Insurance Company	2003 – Level 1

## Outstanding CPCU/IIA Course Leaders P-Z Sorted By Course Sponsor Name

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
Valerie Ullman-Katz	Wilmington, DE	Insurance Society of Philadelphia	INTRO ARM	ACE USA	2003 – Level 1
David J. Weightman	Mt. Laurel, NJ	Insurance Society of Philadelphia	ARM	The PMA Insurance Group	2004 – Level 1
Paul F. Zakulec	Philadelphia, PA	Insurance Society of Philadelphia	ARM	Archdiocese of Philadelphia	2003 – Level 1
Kevin F. Patrie	Philadelphia, PA	Insurance Society of Philadelphia (ISOP)	ARE CPCU	St. Paul Travelers	2005 – Level 1
Gwenlyn M. Senick	Willow Grove, PA	Insurance Society of Philadelphia (ISOP)	INS CPCU	Commerce Insurance	2005 – Level 1
Anthony J. Sgobbo	Cherry Hill, NJ	Insurance Society of Philadelphia (ISOP)	ARM	CAN Financial Corp.	2005 – Level 1
Linda J. Shady	Fort Wayne, IN	Insurance Women's Association of Fort Wayne	INS	Hylant of Indiana, LLC	2004 – Level 1
Duane C. Soper	Overland Park, KS	Kansas City Chapter of CPCU	CPCU	General Reinsurance Corporation	2005 – Level 1
John A. Van de Voort	Shawnee, KS	Kansas City Chapter of CPCU	CPCU	St. Paul Travelers Insurance	2005 – Level 1
Daniel S. Sobczynski	Southfield, MI	Lawrence Tech University	ARM CPCU	Retired	2006 – Level 1
Douglas G. Thompson	Southfield, MI	Lawrence Tech University	CPCU	American International Group	2005 – Level 1
Kenneth S. Swymer, Sr.	Keene, NH	Liberty RAM (NH)	INS API CPCU	Liberty Mutual Insurance Group	2003 – Level 1 2006 – Level 2
Marci L. Schubert	Freeport, IL	MetLife Auto & Home	API	MetLife Auto & Home	2006 – Level 1
Jonathan R. Wheeler	Warwick, RI	MetLife Auto & Home	AIC	MetLife Auto & Home	2004 – Level 1
Clyde R. Schweitzer	Brookfield, WI	Milwaukee Claims Managers	AIC	EMC Insurance	2004 – Level 1
James R. Stonaha	Reading, PA	NAIW of Reading	INS API	The Loomis Company	2004 – Level 1 2005 – Level 2
Gary E. Pingel	Lansing, MI	Olivet College	INS	EMC Insurance Companies	2004 – Level 1
John W. Reynolds, Jr.	Everett, WA	Pacific Northwest CPCU Chapter	CPCU	Whitfields United Insurance Agencies	2005 – Level 1
Lori Walton	Algona, IA	Pharmacists Mutual Companies	INS	Pharmacists Mutual Companies	2004 – Level 1 2005 – Level 2
Charles T. Parker	Mechanicsburg, PA	PMSLIC	INS	PMSLIC	2005 – Level 1
Edwin R. Wells	Richardson, TX	Regional Agency Markets (NH)	INS CPCU	Liberty Mutual	2005 – Level 1
Lynda W. Sink	Charlotte, NC	Royal & SunAlliance NC Royal	INS AIC	Royal & SunAlliance	2004 – Level 1
Peggy Ann Schramke	Branchville, NJ	Selective Insurance	AU	Selective Insurance	2004 – Level 1
Mona G. Tavaska	Branchville, NJ	Selective Insurance Company	INS	Selective Insurance Company	2003 – Level 1 2005 – Level 2
Janet E. Sabin	Stevens Point, WI	Sentry Insurance Company	INS	Sentry Insurance	2005 – Level 1
<b>Dan Strizel</b>	Stevens Point, WI	Sentry Insurance Company	AIC	Sentry Insurance Company	2006 – Level 1

## Outstanding CPCU/IIA Course Leaders P-Z Sorted By Course Sponsor Name

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
Janet L. Struss	Rock Island, IL	Sentry Insurance Company	AIC	Sentry Insurance	2005 – Level 1
Tim L. Volland	Stevens Point, WI	Sentry Insurance Company	INS	Sentry Insurance Company	2003 – Level 1
Peggy J. Willard-Ross	Carson City, NV	Sierra Nevada Chapter of CPCU	INS	State of Nevada Insurance Division	2004 – Level 1
Beth Gamble Riggins	Columbia, SC	South Carolina Farm Bureau	AAI CPCU	Southern Farm Bureau Group	2004 – Level 1
Patricia B. Smith	West Columbia, SC	South Carolina Farm Bureau	INS	South Carolina Bureau Group	2004 – Level 1
John F. Reilly	Larchmont, NY	St. Johns University	CPCU		2004 – Level 1
George M. Russell	Paramus, NJ	St. Johns University	CPCU	Wachovia Securities	2004 – Level 1
Jerome Trupin	Scarborough, NY	St. Johns University	CPCU	Trupin Insurance Services	2004 – Level 1
Cynthia S. Thorson	St. Paul, MN	St. Paul Association of Insurance Women	INS	St. Paul Travelers	2005 – Level 1
Susan R. Southwood	Noblesville, IN	State Auto Insurance (IN)	INS AIC	Professional Concepts & Services, Inc.	2004 – Level 1 2005 – Level 2
Richard C. Yarbrough	Goldsboro, NC	Strickland Insurance Group, Inc.	INS	Strickland Insurance Group	2005 – Level 1
Jesus Manuel Pedre	Austin, TX	Texas Department of Insurance	INTRO CPCU	Texas Department of Insurance	2003 – Level 1
Lottie L. Prushinski	Hartford, CT	University of Connecticut Institutes Online Classes	CPCU AIS 25	University of Connecticut Co-Op	2003 – Level 1 2005 – Level 2
David W. Sommer, PhD	Athens, GA	University of Georgia	CPCU	University of Georgia	2005 – Level 1
Timothy M. Rodriguez	Salt Lake City, UT	Utah CPCU Chapter	INS AIS 25 CPCU	Risk Management Specialists	2004 – Level 1
Deila Rose Zeeh	Salt Lake City, UT	Utah CPCU Chapter	INS	Presidio Insurance Company	2005 – Level 1
Roy B. Spreckelsen	New Hartford, NY	Utica Chapter of CPCU	CPCU	Hartford Financial Services Group	2006 – Level 1
Lori J. Sherry	New Hartford, NY	Utica National Insurance Group	INS	Utica National Insurance Group	2006 – Level 1
Patricia M. Taylor	Utica, NY	Utica National Insurance Group	INS	Utica National Insurance Group	2005 – Level 1
Eleanor T. Raye	Worcester, MA	Worcester County Insurance Institute	AIS 25 CPCU	Worcester County Insurance Institute	2003 – Level 1 2006 – Level 2
Ann E. Roche	Webster, MA	Worcester County Insurance Institute	AIC	Commerce Insurance Company	2003 – Level 1 2006 – Level 2
John W. Slotweg	Worcester, MA	Worcester County Insurance Institute	AIC	Allmerica Property & Casualty	2003 – Level 1
Harry I. Spencer III	Worcester, MA	Worcester County Insurance Institute	API	Hanover Insurance Company	2003 - Level 1
Adam E. Stanhope	Worcester, MA	Worcester County Insurance Institute	AIC	Hanover Insurance Company	2003 – Level 1

## Outstanding CPCU/IIA Course Leaders P-Z Sorted By Course Sponsor Name

Course Leader	Location*	Course Sponsor*	Leading Courses In	Employer*	Award Level Achieved
Brenda M. Sullivan	Webster, MA	Worcester County Insurance Institute	AIC	Commerce Insurance Company	2003 – Level 1
Linda A. Sylvester	Webster, MA	Worcester County Insurance Institute	AIT	Commerce Insurance Company	2005 – Level 1
Christine M. Yeaton	Webster, MA	Worcester County Insurance Institute	INS	Commerce Insurance Company	2003 – Level 1